

JOIN OUR

brood.

Job Title:
Account Director

Reports to:
Managing Director

Department:
Account Handling

Date Prepared:
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Contact:

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MEET BROOD

We are a healthcare/wellbeing creative agency.

We work on brands that people can truly believe in.

We call this Brands that Matter.

We won't work our magic for brands that we don't believe in or that don't do something to benefit the greater good.

This is Advertising for Good.

Does this sound like an agency that you want to work for? Lockdown has taught us all what is important in life and we are an agency that has always put its employees first and over the last year flexibility and compassion has become even more enshrined in what we do.

Family is the most important thing in our lives and it is at the heart of good health.

THE ROLE

We are looking for a passionate Account Director who can embody what we stand for and who is not afraid to have an opinion. Brood is a small, close knit, creatively driven team and chemistry is everything.

Are you passionate about health? Do you want to work on brands that matter?

We are looking for an Account Director with a portfolio of healthcare/pharma work, who knows what it is like to work in an agency.

Are you fed up of seeing the same boring campaigns over and over again? We are looking for a proactive, creative, conceptual thinker who knows that nothing will change if you always do the same.

SO WHAT ARE WE LOOKING FOR?

- A healthcare agency background
- Someone who puts creativity at the heart of everything they do
- Attention to detail is your middle name and client service is at your core
- A people person - do you know what makes your clients and the internal teams tick?
- A planner and a strategist
- Willing to do new business and lead pitching
- Someone who really understands the art of communication
- A Problem-solver
- A Juggler
- A digital junkie

SOMEONE WHO

- can lead and grow key accounts
- is responsible for Brood's relationships with their clients (at all levels) and to develop long term relationships
- takes a brief and turns it into something meaningful
- delivers high quality business strategies for clients to help them meet their marketing objectives
- can use their skills to push the client, and Brood, creatively and strategically
- evaluates creative output against the creative brief
- knows the difference between an idea and a channel
- is persuasive - can sell work and ideas
- ensures their accounts are profitable and growing
- works with the directors to generate new business
- responds positively to feedback
- is happy to be hands on
- leads a team to provide the utmost level of client service
- can manage and train junior members of staff
- is flexible and collaborative
- is comfortable in running pitches
- understands financial management
- loves presenting and can hold a room
- understands the power of delivery
- knows their brands and therapy areas inside out
- demonstrates an in-depth knowledge of the ABPI Code of Practice (and client sign off systems)
- keeps updated on changes in the NHS and the impact on the pharmaceutical/health and wellbeing industries
- keeps up to date on the latest communication trends and channels
- is scared and excited by the digital challenges we face as an industry
- embodies the Lime values (below)
- wants to help us grow the business
- makes a mean cup of tea and/or G&T/Cocktail!

YOU WILL WORK ON:

Dexcom G6 - the CGM for Type 1 diabetes

Emla UK and Europe

30 Tech - a new start up with an exciting new technology

Pitches and new business

Brood's House campaigns and socials

QUALIFICATIONS

Preferably a Bachelor's Degree (BSc) or nursing qualification and a minimum of 4 years' related experience in a UK healthcare advertising agency or equivalent combination of education and experience.

HOURS

Monday - Friday 9am-5.30pm

LOCATION

We are currently WFH until guidance changes but we have an office in Central Windsor. Will consider remote working but would prefer someone who can come into the office 2-3 days a week when we reopen.

SALARY

TBD (dependent on background and experience) | Windsor | Full time but flexible working considered, pension.

BENEFITS/PACKAGE

- Never work on your birthday if it falls on a weekday
- Company pension (in which Brood will match any contribution that you make up to 5% of earnings)
- Private Healthcare - after 3 months you will be able to join our AXA PPP Healthcare private health plan
- Annual Bonus Scheme (December)
- 20 days holiday (plus 3 extra for Christmas and New Year - we always close)
- An additional days holiday for each year of service (max up to 5)
- Yoga in the office once a week (when we are back in the office)

If you want to work in a team where everyone's opinion matters, where we believe in developing people, then pop for a cuppa (or a gin) and let's see if we are a good match.

Apply [here](#).